

USDA Weekly Retail Turkey Feature Activity

Fri. Jun 08, 2007

■ Dark Parts

Jun 08-14

patties

Whole

4,620

Jun 01-07

breast

2 020

May 25-31

Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 06/08 thru 06/14.

Activity Index: 6 Week Comparison

May 11197

Turkey Featuring - 06/08 thru 06/14

Turkey promotions are down this week as much of the ad space focuses on alternative meats. Offers of whole birds

increase in the Central and Western regions, are nonexistent in

the East, but overall volume is unchanged and prices are

mostly higher this week. Promotions slow on bone-in breasts and price levels are lower. Rotisserie breasts are more

available and prices edge higher. Offers on cutlets, tenders and marinated tenders retreat and ad prices are slightly lower

on cutlets and tenders. Dark parts activity centers on fresh

drums and fresh wings. Ground turkey ads are less active than the past few weeks. Offers increase on sausage and 93% lean but are sharply lower on burgers, 85% lean and ground breast. The weighted average price for ground turkey is lower on

everything except sausage, which is slightly stronger this

(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

12,000

10,000

8,000

activity level

4.000

2.000

May 04-10

NATIONAL SUMMARY												
	THIS	WEEK	LAST	WEEK	LAST YEAR							
Feature Rate 1/	47.8% (of 17,000	50.2%	of 17,000	51.3% of 17,000							
reature reate i/		tlets		tlets	outlets							
Special Rate 4/	6.	4%	3.4%		8.0%							
Activity Index 2/	12,470		16,730		14,790							
3/	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg						
WHOLE BIRDS:												
Fresh - Hens	120	1.24	120	0.99	90	1.28						
" - Toms	60	1.19	120	0.99	90	1.28						
Frozen - Hens	50	0.89	30	0.89	90	0.92						
" - Toms	70	1.18	30	0.89	90	0.92						
PARTS:												
Breast:												
Bone-in, whole												
Fresh	420	1.89	170	2.04	740	1.99						
Frozen	390	1.66	930	1.78	400	1.53						
Hotel Style												
Fresh	20	1.49	130	1.49	20	1.52						
Frozen			260	0.99								
Split, bone-in												
Fresh	30	2.88			10	2.09						
Rotisserie	670	6.35	440	6.25	860	5.93						
Boneless, whole	20	3.99	240	4.62	410	3.59						
Cutlets	660	4.12	1,080	4.50	1,960	4.11						
Cutlets, thin sliced	120	3.99	90	3.99	540	4.09						
Strips	310	3.75	250	4.54								
Tenders	830	3.72	1,030	3.99	1,110	3.88						
Marinated Tenders	720	3.99	1,500	2.87								
Drumsticks	290	1.24	220	1.02	180	1.15						
Thighs	40	1.44	10	1.69	70	1.65						
Wings	290	1.24	340	1.10	70	1.27						
Necks	90	1.36			10	1.39						
Smoked Drumsticks			50	1.39								
Smoked Wings			50	1.35	30	1.39						
Smoked Necks												
GROUND TURKEY:	6,640	2.41	9,140	2.76	8,020	2.50						
Patties	860	2.59	1,430	2.64	1,420							
Sausage	1,830	2.43	1,220	2.40	600	2.40						
85% lean	1,030	1.78	1,870	2.09	980	1.36						
93% lean	1,940		1,890	2.33	3,470							
Breast	980	3.39	2,730	3.75	1,550	4.02						
Rolls (frsh/frz 1 lb.)	630	1.24	500	1.00								

All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites. 1/: FEATURE RATE: the amount of sampled stores advertising any reported turkey item during the current week, expressed as a percentage of the total sample. 2/: ACTIVITY INDEX: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300).3/: STORES/AVG: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/: SPECIAL RATE: the percentage of sampled stores with a no-price promotion

1,400

2,800

2,100

1,400

700

May 25-31

2,440

1.480

May 04-10

Ground Turkey Activity

2.410

1.420

May 11-17

May 18-24

May 18-24

■ Ground

■ White Parts

(e.g., buy 1, get 1 free, etc.)

week.

Note: rolls not included in ground fresh ground turkey total and weighted average.

Jun 08-14



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Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 06/08 thru 06/14.

(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	EASTERN U.S. (CT,DC,DE,FL,GA,MA,MD,ME,NC,NH,NJ, NY,PA,RI,SC,VA,VT,WV)			CENTRAL U.S. (AL,AR,IA,IL,IN,KS,KY,LA,MI,MN,MO,MS,ND, NE, OH, OK,SD,TN,TX,WI)			WESTERN U.S. (AZ,CA,CO,ID,MT,NM,NV,OR,UT,WA,WY)				
Feature Rate 1/		950 sampled outle	ts	39.7% of 5,300 sampled outlets			48.9% of 3.75	48.9% of 3,750 sampled outlets			
Special Rate 4/	2.9% of stores w/ no-price promotions			3.3% of stores w/ no-price promotions			17.6% of stores w/ no-price promotions				
Activity Index 2/	Activity Index = 6,420			Activity Index = 3,410 Price Range Summary			Activity Index = 2,010 Price Range Summary				
	Price Range Summary										
	(\$/pound)		Vtd Avg	(\$/pound)		Vtd Avg	(\$/pound)		Vtd Avg		
WHOLE BIRDS:	` ' '			`			· · · · · · · · · · · · · · · · · · ·				
Fresh - Hens				1.19 - 1.29	120	1.24					
" - Toms				1.19	60	1.19					
Frozen - Hens				0.89	30	0.89	0.89	20	0.89		
" - Toms				1.29	50	1.29	0.89	20	0.89		
PARTS:											
Breast:											
Bone-in, whole											
Fresh	1.79 - 2.99	310	1.91	1.89 - 1.98	20	1.92	1.69 - 2.44	90	1.79		
Frozen	1.59	10	1.59	1.49 - 1.89	380	1.67					
Hotel Style											
Fresh	1.49	20	1.49								
Frozen											
Split, bone-in											
Fresh				2.48 - 2.99	30	2.88					
Rotisserie	5.99 - 8.99	440	6.19	5.39 - 5.99	150	5.94	7.99	80	7.99		
Boneless, whole	3.99	20	3.99								
Cutlets	3.19 - 3.99	30	3.44	3.48	230	3.48	4.54	400	4.54		
Cutlets, thin sliced	3.99	120	3.99								
Strips				3.48	230	3.48	4.54	80	4.54		
Tenders	3.79 - 3.99	70	3.89	3.48	230	3.48	3.19 - 3.99	530	3.80		
Marinated Tenders	3.73	340	3.73	3.99 - 4.26	120	4.12	4.26	260	4.26		
Drumsticks	1.19 - 1.39	280	1.24	1.29	10	1.29					
Thighs	1.49	30	1.49	1.29	10	1.29					
Wings	1.19 - 1.39	280	1.24	1.29	10	1.29					
Necks	1.29 - 1.39	90	1.36								
Smoked Drumsticks											
Smoked Wings											
Smoked Necks											
GROUND TURKEY:											
Patties	2.46 - 2.99	670	2.58	2.00 - 3.00	150	2.48	3.00 - 3.49	40	3.21		
Sausage	2.39 - 3.02	950	2.51	1.79 - 3.00	740	2.36	2.05 - 3.49	140	2.21		
85% lean	1.49 - 2.29	820	1.73	1.49 - 2.50	80	1.84	2.00	130	2.00		
93% lean	1.77 - 2.63	1,380	2.19	1.33 - 2.40	420	2.27	1.34 - 2.79	140	1.43		
Breast (99-100% lean)	2.99 - 3.99	560	3.50	2.39 - 3.74	340	3.06	3.99	80	3.99		
Rolls (frsh/frz 1 lb.)				0.98 - 1.50	10	1.18	1.00 - 1.50	620	1.24		